

FINANCIAL & TAX REPORTING
TRANSACTIONS
LITIGATION

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FOR ALL IT'S WORTH



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VALUE Incorporated is...

a financial valuation consulting firm specializing in the valuation of businesses, securities, and intellectual property and calculations of economic loss and damages.

We are engaged for a wide variety of purposes including transactions, financial and tax reporting, and litigation. We've built our business by delivering accurate and rigorously supported opinions, meeting demanding engagement timelines, clearly communicating complex financial issues and making the process easy for our clients.

EXPERIENCED & DEDICATED

Our senior staff has completed thousands of consulting engagements during their careers. Because we've worked with clients in virtually every industry, we're familiar with the key factors that drive valuations for a broad spectrum of companies. In addition to advanced degrees in finance and economics, our professionals have earned the most respected professional designations in the valuation, accounting and financial analysis fields.

INDEPENDENT

Receiving truly unbiased advice is only possible if your advisors are independent. Independence is sometimes required, and always desired. We protect our clients by maintaining independence in terms of ownership and fee structure. We pursue answers honestly, objectively and without conflicts of interest. You can be confident that your issues will be addressed with the highest degree of integrity.

CLIENTS

We serve clients locally, across the nation and in several foreign countries. Our clients include publicly traded and privately held companies of all sizes, professional firms, financial institutions, hedge funds, private equity groups, and state and federal government agencies.

SERVICES

While we provide services in a wide range of situations, the knowledge, skills and expertise we apply are the common denominator.

We generally categorize our services into three groups:

► TRANSACTIONS

Numerous valuation issues arise in the process of planning for, negotiating and executing a transaction. In transactions ranging from mergers and acquisitions to leveraged buyouts, recapitalizations and ownership succession, we've helped our clients navigate these issues.

We analyze transactions from both buy- and sell-side perspectives, and provide fairness and solvency opinions for boards of directors and other fiduciaries. We analyze strategic alternatives for boards who take comfort in the fact that we have no potential conflict of interest if we recommend a sale, given that we won't earn additional compensation if they enter into a deal. We assist with valuation due diligence to ensure that buyers know what they are buying and we provide purchase price allocations so the deal can be accounted for properly.

We assist clients interested in licensing intellectual property, and determining appropriate structures and royalty rates. Our valuation expertise also provides a platform for advising clients on the best ways to ensure company valuations and how to plan their exit at the right time and best price.

- Fairness Opinions
- Solvency Opinions
- Reasonably Equivalent Value Opinions
- Strategic Alternatives Analysis
- Buy- and Sell-Side Transaction Advisory
- Analysis of Financing Needs
- Valuation Due Diligence
- ASC 805 - Purchase Price Allocation
- Buy/Sell Agreements
- Intellectual Property Licensing
- Value Creation Consulting
- Exit Strategy Consulting
- ESOP Transaction Valuation

Our professionals have been involved in numerous transactions over the years, which means we understand your needs and how to deliver the right solutions under pressure.





FINANCIAL & TAX REPORTING

We provide valuation opinions to publicly traded and privately held companies to assist them in satisfying a wide variety of financial & tax reporting requirements. In terms of financial reporting, these include purchase price allocations, valuations of goodwill and intangible assets, and impairment studies as well as valuations of securities associated with stock-based compensation.

Our opinions are frequently tailored to address tax issues such as corporate income tax reporting and disputes, estate and gift tax reporting and disputes, charitable contributions, transfer pricing, stock valuation and purchase price allocations.

Whether your reporting requirements are mandated by the SEC, the IRS, your lender or your own internal controls, turn to VALUE.

- ASC 805 - Purchase Price Allocation
- ASC 350 - Valuations of Goodwill & Intangible Assets
- ASC 360 - Impairment Studies
- ASC 718 - Valuation of Stock-Based Compensation
- ASC 820 - Fair Value Measurements
- Fair Value Reporting of Investment Portfolios
- Corporate Income Tax Reporting & Disputes
- Estate & Gift Tax Reporting & Disputes
- Estate Planning Valuations
- Charitable Contribution Deductions
- IRC 482 -Transfer Pricing Studies
- IRC 83b - Stock Valuation
- IRC 409A Non-Qualified Deferred Compensation
- Ad Valorem Tax Valuation
- C-S Conversion
- SOP 90-7 Fresh Start Accounting
- Partnership Discount Studies
- Restricted Stock Discount Studies



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No matter how strong your case is, optimal outcomes are only possible with strong, credible evidence and experts.

In the event you require expert analysis or testimony, the professionals at VALUE are experienced in providing consulting services where financial, economic or valuation disputes arise. Our opinions and testimony are often relied upon by courts to establish the values of businesses, securities and assets and to quantify economic loss or damages.

Our consultants assist both plaintiffs and defendants in mediation, arbitration and trial, and we have testimony experience in district, federal, tax and bankruptcy courts.

- Valuation Disputes
- Economic Damages
- Intellectual Property Valuation
- Intellectual Property Infringement
- Shareholder Disputes
- Tax Litigation
- Securities Fraud Disputes
- Bankruptcy Advisory
- Fraudulent Conveyance
- Divorce
- Appraisal Rights Cases



5215 N. O'Connor Blvd.
Suite 1700
Irving, Texas 75039

p: 972.831.7900

f: 972.831.7901

www.valueinc.com

