



ANSWERING THE VALUE QUESTION



THE GO-TO EXPERTS



VALUE Incorporated is a financial valuation consulting firm specializing in the valuation of businesses, securities, intellectual property and calculations of economic loss and damages.

Working with companies, owners and their advisors, we are their go-to experts in countless disputes, valuations, transactions, and financial and tax scenarios. Known for our technical proficiency, responsiveness, quality and fairness, we are nimble and balanced in our approach and in whom we represent.

While we provide services in a wide range of situations, the knowledge, skills and expertise we apply are the common denominator. We generally categorize our services into three groups: transactions, litigation, and financial & tax reporting.



VALUE Incorporated
offers valuation
opinions addressing
a wide variety of
purposes including
transactions, litigation,
and financial &
tax reporting.



TRANSACTIONS

Numerous valuation issues arise in the process of planning for, negotiating and executing a transaction. In transactions ranging from mergers and acquisitions to leveraged buyouts, recapitalizations, and ownership succession, we've helped our clients navigate these issues.

We analyze transactions from both buy- and sell-side perspectives and provide fairness and solvency opinions for boards of directors and other fiduciaries. We analyze strategic alternatives for boards who take comfort in the fact that we have no potential conflict of interest if we recommend a sale, given that we won't earn additional compensation if they enter into a deal. We assist with valuation due diligence to ensure that buyers understand what they are buying and we provide purchase price allocations so the deal can be accounted for properly.



Our experience helps us advise clients on how to ensure company valuations and how to best plan their exit: at the right time and best price. Some examples of our transaction services include:

- Fairness Opinions
- Solvency Opinions
- Reasonable Equivalent Value Opinions
- Strategic Alternatives Analysis
- Buy- and Sell-Side Transaction Advisory
- Analysis of Financing Needs
- Debtor-in-Possession and Exit Financing Analysis
- Section 363 Sales
- Valuation Due Diligence
- ASC 805 - Purchase Price Allocation
- Buy/Sell Agreements
- Intellectual Property Licensing
- Value Creation Consulting
- Exit Strategy Consulting
- ESOP Transaction Valuation



Our professionals
are experienced in
providing consulting
services where financial,
economic or valuation
disputes arise.



LITIGATION

No matter how strong your case is, optimal outcomes are only possible with strong, credible evidence and experts. In the event you require expert analysis or testimony, our professionals are experienced in providing consulting services where financial, economic or valuation disputes arise.

Our opinions and testimony are often relied upon by courts to establish the values of businesses, securities and assets and to quantify economic loss or damages. Our consultants assist both plaintiffs and defendants in mediation, arbitration and trial settings, and we have provided testimony in district, federal, tax and bankruptcy courts.



We've offered our expert analysis and testimony for:

- Valuation Disputes
- Economic Damages
- Divorce
- Shareholder Disputes
- Appraisal Rights Cases
- Tax Litigation
- Securities Fraud Disputes
- Fraudulent Conveyance
- Bankruptcy Advisory
- Intellectual Property Valuation
- Intellectual Property Infringement



VALUE Incorporated
offers valuation opinions
to publicly traded and
privately held companies
tailored to address both
financial accounting
and tax issues.



FINANCIAL & TAX REPORTING

We provide valuation opinions to publicly traded and privately held companies to assist them in satisfying a wide variety of financial & tax reporting requirements. In terms of financial reporting, these include purchase price allocations, valuations of goodwill and intangible assets, impairment studies, valuations of securities associated with stock-based compensation, and other fair value reporting issues.

On the tax side, our opinions are frequently tailored to address tax issues such as corporate income tax reporting and disputes, estate and gift tax reporting and disputes, charitable contributions, transfer pricing, stock valuation and purchase price allocations.

Whether your reporting requirements are mandated by the SEC, the IRS, your lender, or your own internal controls, turn to VALUE.



Whether your reporting requirements are mandated by the SEC, the IRS, your lender or your own internal controls, turn to Value to help you with:

- ASC 805 – Purchase Price Allocation
- ASC 350 – Valuations of Goodwill & Intangible Assets
- ASC 360 – Impairment Studies
- ASC 718 – Valuation of Stock-Based Compensation
- ASC 820 – Fair Value Measurements
- Fair Value Reporting of Investment Portfolios
- Corporate Income Tax Reporting & Disputes
- Estate & Gift Tax Reporting & Disputes
- Estate Planning Valuations
- Charitable Contribution Deductions
- IRC 482 – Transfer Pricing Studies
- IRC 83b – Stock Valuation
- IRC 409A Non-Qualified Deferred Compensation
- Ad Valorem Tax Valuation
- C-S Conversion
- SOP 90-7 Fresh Start Accounting
- Partnership Discount Studies
- Restricted Stock Discount Studies



VALUE Incorporated is known for its quality, technical proficiency, responsiveness and fairness. We are nimble and balanced in our approach and in whom we represent.

OUR FIRM

- Is independent in terms of ownership and fee structure
- Gives truly unbiased advice based on rigorous, data-driven analysis
- Pursues answers honestly, objectively and without conflicts of interest

OUR PROFESSIONALS

- Have completed thousands of consultations in virtually every industry
- Earned advanced degrees in finance and economics
- Hold respected professional designations in the valuation, accounting and financial analysis fields

OUR CLIENTS

- Regional, national and international clients
- Boards of Directors, Special Committees, and Business Fiduciaries
- Companies, their owners, and their financial, legal and investment advisors
- Include: publicly traded and privately held companies of all sizes, professional firms, financial institutions, hedge funds, private equity groups, and state and federal government agencies

OUR PROMISE

We protect our clients by maintaining independence in terms of ownership and fee structure. We pursue answers honestly, objectively and without conflicts of interest. You can be confident that your issues will be addressed with the highest degree of integrity.

The background is a dark blue and teal abstract composition. It features a network of thin, dark lines that intersect to form a grid-like pattern, reminiscent of a wireframe or architectural structure. The lines are more densely packed in some areas, creating a sense of depth and complexity. A large, solid teal rectangle is positioned in the center, serving as a backdrop for the text.

LET US ANSWER YOUR VALUE QUESTION



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